

Median Sold Price by Month

Sep-2017 vs Sep-2018: The median sold price is up 6%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
610,000	649,000	39,000	6



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

Median Sold Price by Month

Sep-2017 vs Sep-2018: The median sold price is up 6%

Time Period	Sold Median Price	Units	Avg DOM
Sep-18	649,000	1,565	37
Aug-18	665,000	2,040	37
Jul-18	652,000	2,082	35
Jun-18	654,500	2,236	30
May-18	645,000	2,187	32
Apr-18	640,000	1,979	32
Mar-18	635,000	1,850	33
Feb-18	610,000	1,430	37
Jan-18	595,000	1,351	43
Dec-17	610,000	1,733	42
Nov-17	625,000	1,802	39
Oct-17	607,000	1,977	37
Sep-17	610,000	1,959	36

Median For Sale vs Median Sold

Sep-2017 vs Sep-2018: The median price of for sale properties is up 4% and the median price of sold properties is up 6%



Sep-2017 vs. Sep-2018				↑ +4%	↑ +6%	Sep-2017 vs. Sep-2018			
Sep-2017	Sep-2018	Change	%			Sep-2017	Sep-2018	Change	%
699,900	725,800	25,900	4			610,000	649,000	39,000	6

Property Types: : Single Family Residential
 Counties: San Diego
 MLS: SDMLS Price: All
 Period: 1 Year Monthly
 Construction Type: All
 Bedrooms: All
 Bathrooms: All
 SqFt: All
 Lot Size: All Square Footage

Median For Sale vs Median Sold

Sep-2017 vs Sep-2018: The median price of for sale properties is up 4% and the median price of sold properties is up 6%

Time Period	For Sale Median	# Properties For Sale	Sold Median	# Properties Sold	Price Difference
Sep-18	725,800	8,279	649,000	1,565	-76,800
Aug-18	729,000	8,581	665,000	2,040	-64,000
Jul-18	749,000	8,202	652,000	2,082	-97,000
Jun-18	749,000	7,979	654,500	2,236	-94,500
May-18	749,000	7,777	645,000	2,187	-104,000
Apr-18	739,000	7,168	640,000	1,979	-99,000
Mar-18	729,000	6,697	635,000	1,850	-94,000
Feb-18	729,000	5,847	610,000	1,430	-119,000
Jan-18	719,900	5,748	595,000	1,351	-124,900
Dec-17	709,000	5,151	610,000	1,733	-99,000
Nov-17	699,000	6,214	625,000	1,802	-74,000
Oct-17	699,900	6,904	607,000	1,977	-92,900
Sep-17	699,900	7,124	610,000	1,959	-89,900

Sold Properties by Month

Sep-2017 vs Sep-2018: The number of Sold properties is down -20%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
1,959	1,565	-394	-20



Property Types:	: Single Family Residential		Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	San Diego			Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All		Construction Type: All		

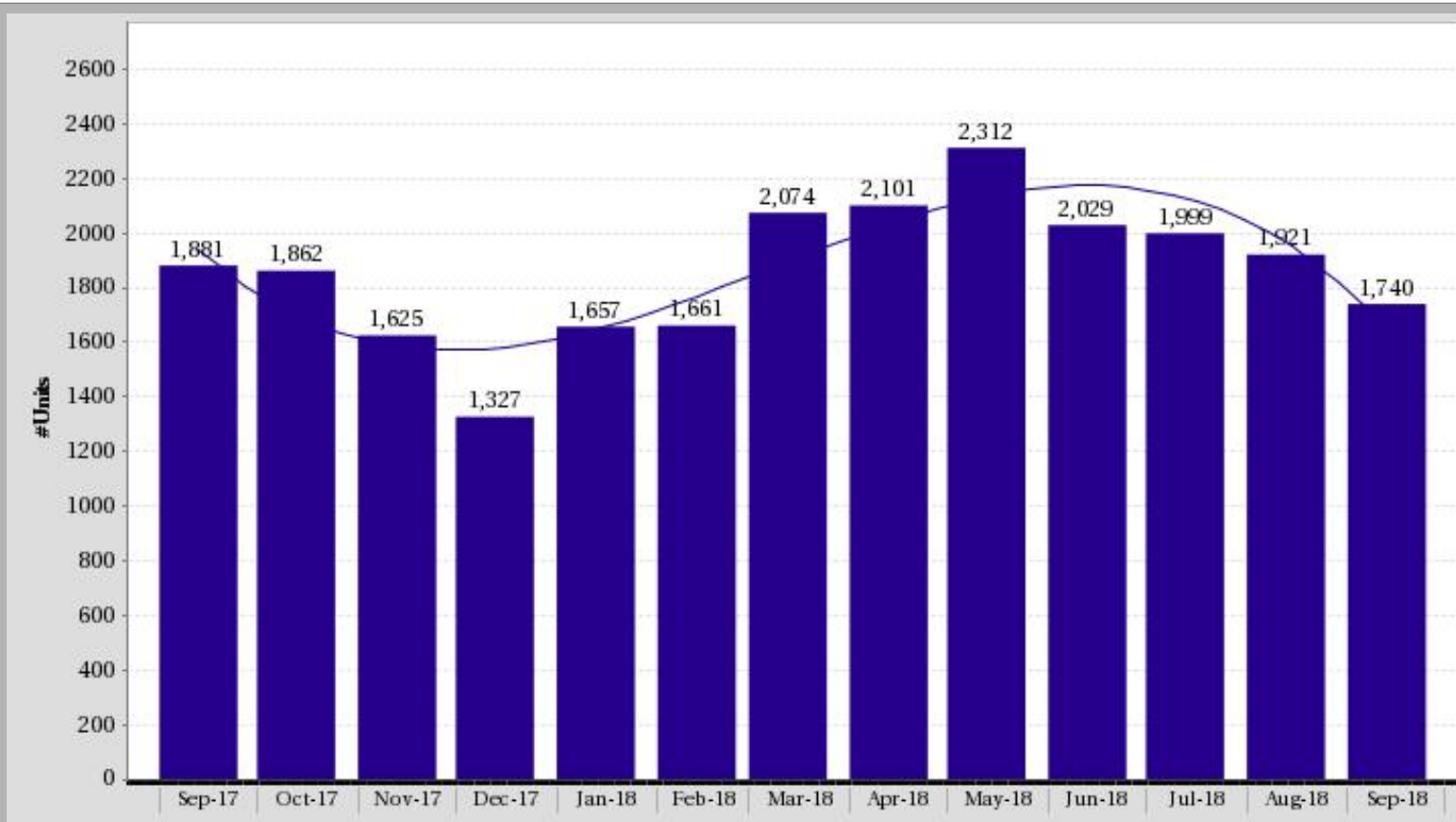
Sold Properties by Month

Sep-2017 vs Sep-2018: The number of Sold properties is down -20%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Sep-18	1,565	649,000	37	21	1.3	440,000	1,544	98.7	650,000
Aug-18	2,040	665,000	37	28	1.4	451,412	2,012	98.6	669,000
Jul-18	2,082	652,000	35	37	1.8	485,000	2,045	98.2	655,000
Jun-18	2,236	654,500	30	28	1.3	457,450	2,208	98.7	655,000
May-18	2,187	645,000	32	30	1.4	550,375	2,157	98.6	645,000
Apr-18	1,979	640,000	32	35	1.8	485,000	1,944	98.2	645,000
Mar-18	1,850	635,000	33	26	1.4	488,500	1,824	98.6	635,250
Feb-18	1,430	610,000	37	31	2.2	506,000	1,399	97.8	615,000
Jan-18	1,351	595,000	43	33	2.4	500,000	1,318	97.6	597,500
Dec-17	1,733	610,000	42	34	2.0	445,500	1,699	98.0	615,000
Nov-17	1,802	625,000	39	57	3.2	459,000	1,745	96.8	627,000
Oct-17	1,977	607,000	37	41	2.1	477,500	1,936	97.9	610,500
Sep-17	1,959	610,000	36	40	2.0	525,000	1,919	98.0	615,000

Under Contract Properties by Month

Sep-2017 vs Sep-2018: The number of Under Contract properties is down -7%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
1,881	1,740	-141	-7



Property Types: : Single Family Residential
 Counties: San Diego
 Price: All Bedrooms: All Bathrooms: All SqFt: All
 MLS: SDMLS Period: 1 Year Monthly Construction Type: All Lot Size: All Square Footage

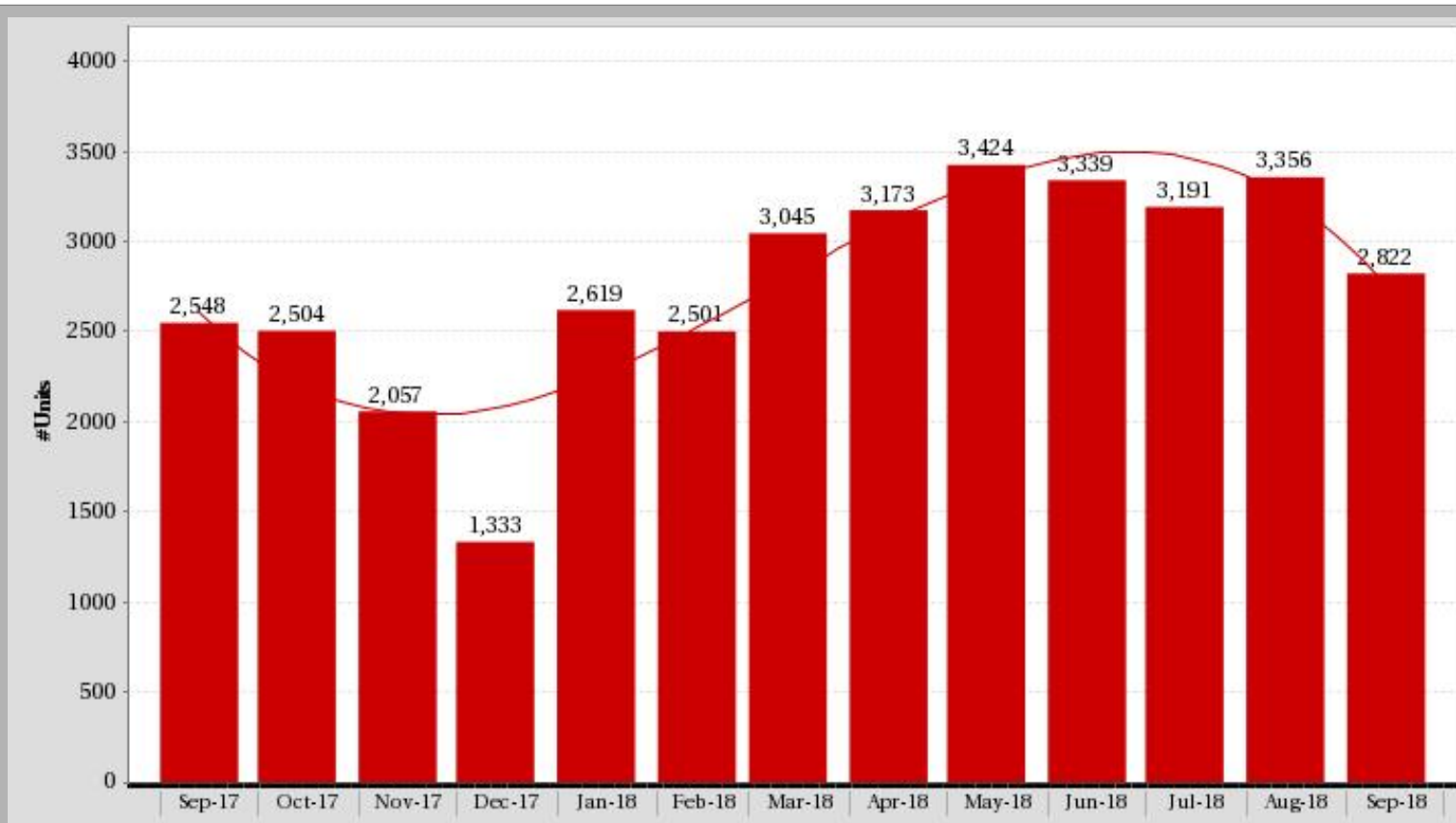
Under Contract Properties by Month

Sep-2017 vs Sep-2018: The number of Under Contract properties is down -7%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Sep-18	1,740	650,000	41	42	2.4	480,000	1,698	97.6	654,450
Aug-18	1,921	649,000	37	38	2.0	505,000	1,883	98.0	649,900
Jul-18	1,999	665,000	36	40	2.0	450,000	1,959	98.0	674,000
Jun-18	2,029	659,000	35	34	1.7	470,000	1,995	98.3	659,900
May-18	2,312	659,000	32	24	1.0	511,950	2,288	99.0	659,450
Apr-18	2,101	649,999	31	34	1.6	564,500	2,067	98.4	649,999
Mar-18	2,074	649,000	32	35	1.7	485,000	2,039	98.3	649,900
Feb-18	1,661	639,000	33	30	1.8	472,450	1,631	98.2	639,900
Jan-18	1,657	620,000	38	43	2.6	477,000	1,614	97.4	625,000
Dec-17	1,327	614,900	44	35	2.6	560,000	1,292	97.4	615,000
Nov-17	1,625	615,000	42	44	2.7	454,950	1,581	97.3	619,000
Oct-17	1,862	629,000	37	40	2.1	464,900	1,822	97.9	629,950
Sep-17	1,881	609,000	38	42	2.2	499,950	1,839	97.8	615,000

New Properties by Month

Sep-2017 vs Sep-2018: The number of New properties is up 11%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
2,548	2,822	274	11



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

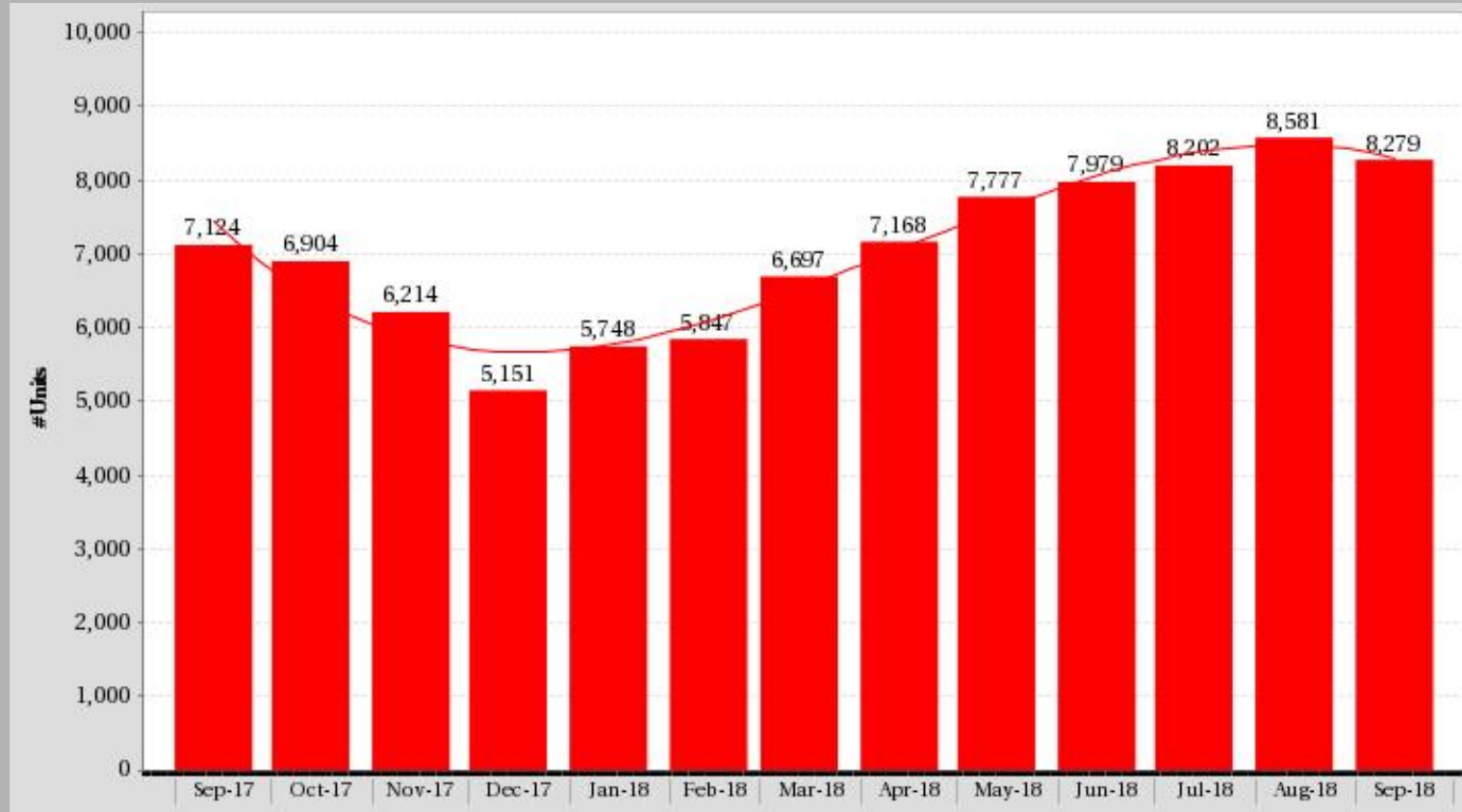
New Properties by Month

Sep-2017 vs Sep-2018: The number of New properties is up 11%

Time Period	Full Market		Bank Properties			Non-Bank Properties		
	Units	Median Price	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Sep-18	2,822	680,000	47	1.7	550,000	2,775	98.3	684,900
Aug-18	3,356	675,000	60	1.8	524,700	3,296	98.2	679,000
Jul-18	3,191	690,000	41	1.3	549,000	3,150	98.7	695,000
Jun-18	3,339	691,900	44	1.3	574,500	3,295	98.7	695,000
May-18	3,424	699,000	36	1.1	430,000	3,388	98.9	699,000
Apr-18	3,173	695,000	34	1.1	542,500	3,139	98.9	695,000
Mar-18	3,045	689,900	38	1.2	507,450	3,007	98.8	690,000
Feb-18	2,501	679,900	54	2.2	499,500	2,447	97.8	685,000
Jan-18	2,619	679,000	54	2.1	479,000	2,565	97.9	679,900
Dec-17	1,333	625,000	41	3.1	540,000	1,292	96.9	625,000
Nov-17	2,057	635,000	49	2.4	472,000	2,008	97.6	638,450
Oct-17	2,504	649,000	56	2.2	487,200	2,448	97.8	649,900
Sep-17	2,548	639,000	54	2.1	456,950	2,494	97.9	640,000

For Sale Properties by Month

Sep-2017 vs Sep-2018: The number of For Sale properties is up 16%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
7,124	8,279	1,155	16



Property Types:	: Single Family Residential			
Counties:	San Diego			
MLS: SDMLS	Price: All	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
		Construction Type: All	Bathrooms: All	Lot Size: All Square Footage

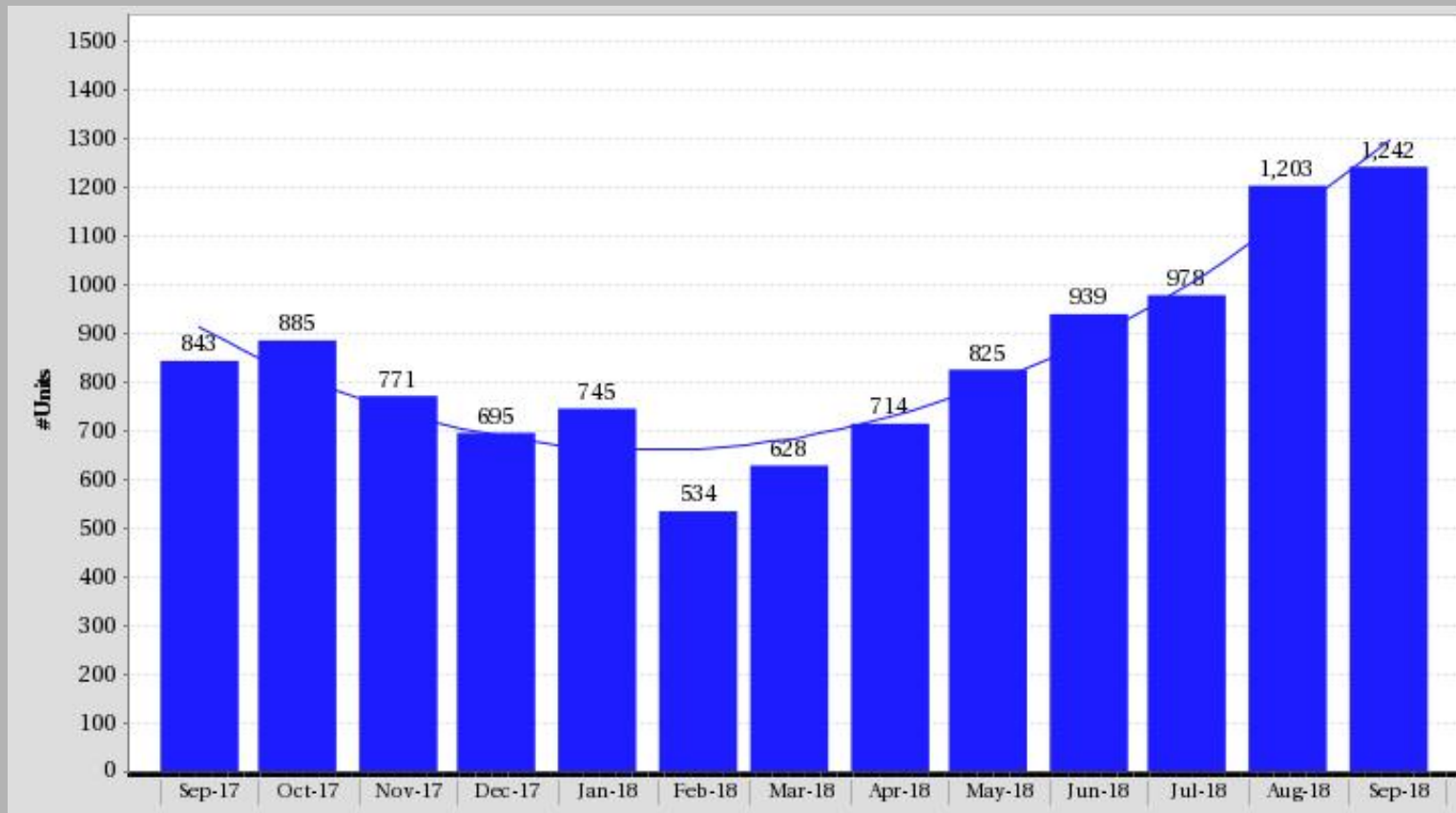
For Sale Properties by Month

Sep-2017 vs Sep-2018: The number of For Sale properties is up 16%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Sep-18	8,279	725,800	58	142	1.7	549,000	8,137	98.3	729,000
Aug-18	8,581	729,000	55	149	1.7	549,000	8,432	98.3	730,000
Jul-18	8,202	749,000	54	151	1.8	540,000	8,051	98.2	749,000
Jun-18	7,979	749,000	53	159	2.0	510,000	7,820	98.0	749,900
May-18	7,777	749,000	53	159	2.0	499,000	7,618	98.0	749,900
Apr-18	7,168	739,000	54	171	2.4	519,900	6,997	97.6	745,000
Mar-18	6,697	729,000	55	187	2.8	499,000	6,510	97.2	739,000
Feb-18	5,847	729,000	60	198	3.4	501,500	5,649	96.6	739,000
Jan-18	5,748	719,900	67	215	3.7	505,000	5,533	96.3	730,000
Dec-17	5,151	709,000	79	219	4.3	509,000	4,932	95.7	725,000
Nov-17	6,214	699,000	70	234	3.8	482,250	5,980	96.2	714,700
Oct-17	6,904	699,900	65	250	3.6	482,250	6,654	96.4	719,000
Sep-17	7,124	699,900	64	260	3.6	489,950	6,864	96.4	715,000

Expired Properties by Month

Sep-2017 vs Sep-2018: The number of Expired properties is up 47%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
843	1,242	399	47



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

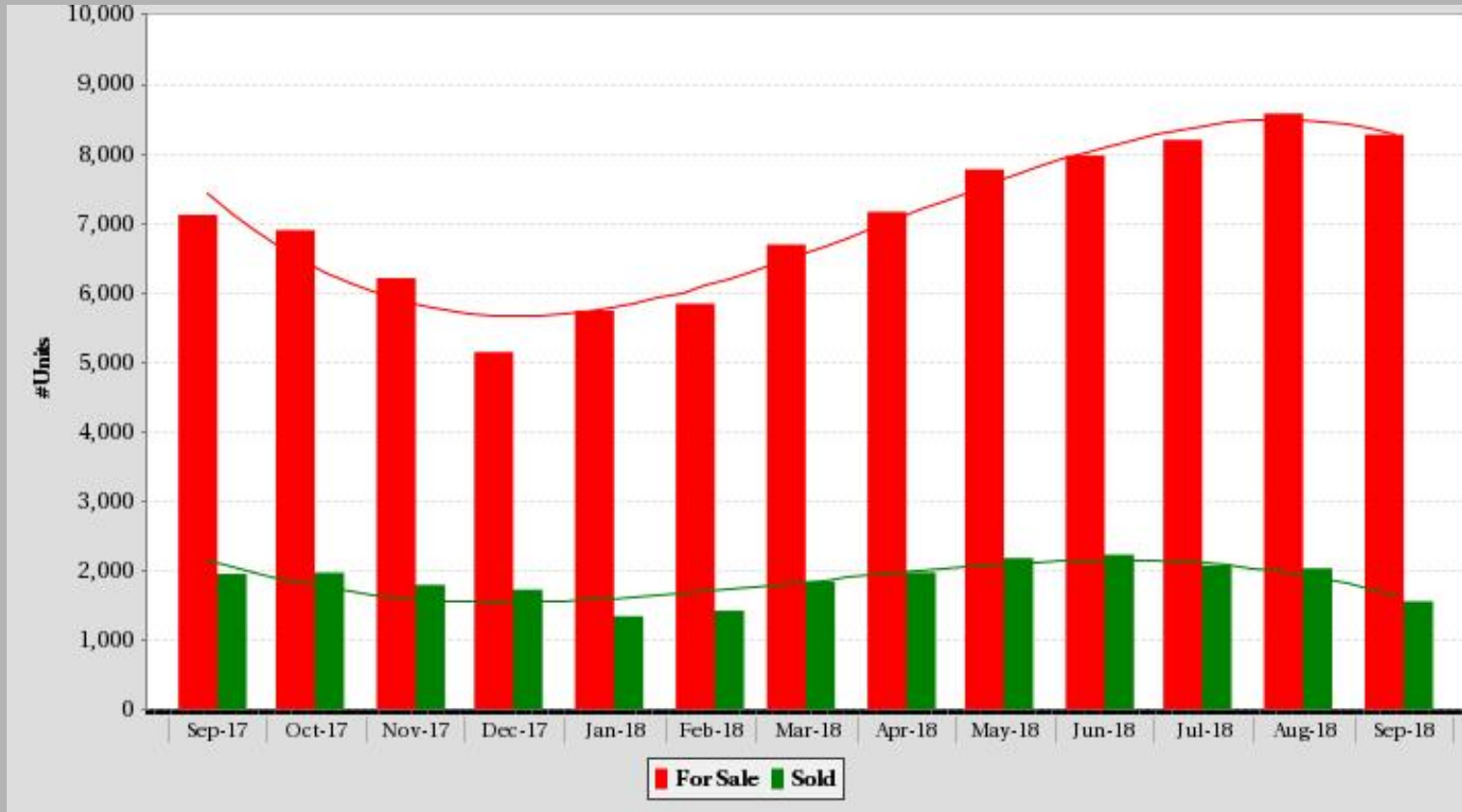
Expired Properties by Month

Sep-2017 vs Sep-2018: The number of Expired properties is up 47%

	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Sep-18	1,242	729,000	73	19	1.5	549,000	1,223	98.5	729,990
Aug-18	1,203	745,000	70	16	1.3	871,000	1,187	98.7	740,000
Jul-18	978	752,000	72	22	2.2	512,500	956	97.8	759,000
Jun-18	939	795,000	73	15	1.6	649,900	924	98.4	798,500
May-18	825	799,000	72	20	2.4	501,500	805	97.6	799,900
Apr-18	714	769,000	74	14	2.0	509,450	700	98.0	769,450
Mar-18	628	768,250	80	15	2.4	459,000	613	97.6	779,000
Feb-18	534	788,700	91	19	3.6	610,000	515	96.4	799,000
Jan-18	745	839,950	99	28	3.8	515,000	717	96.2	850,000
Dec-17	695	798,300	96	23	3.3	505,000	672	96.7	815,000
Nov-17	771	740,000	86	12	1.6	399,999	759	98.4	749,000
Oct-17	885	749,000	82	25	2.8	460,000	860	97.2	750,000
Sep-17	843	769,000	83	24	2.8	545,000	819	97.2	779,900

Supply & Demand by Month

Sep-2017 vs Sep-2018: The number of for sale properties is up 16% and the number of sold properties is down -20%



Sep-2017 vs. Sep-2018			
Sep-2017	Sep-2018	Change	%
7,124	8,279	1,155	16



Sep-2017 vs. Sep-2018			
Sep-2017	Sep-2018	Change	%
1,959	1,565	-394	-20

Property Types: : Single Family Residential
 Counties: San Diego
 MLS: SDMLS Price: All
 Period: 1 Year Monthly
 Construction Type: All
 Bedrooms: All
 Bathrooms: All
 SqFt: All
 Lot Size: All Square Footage

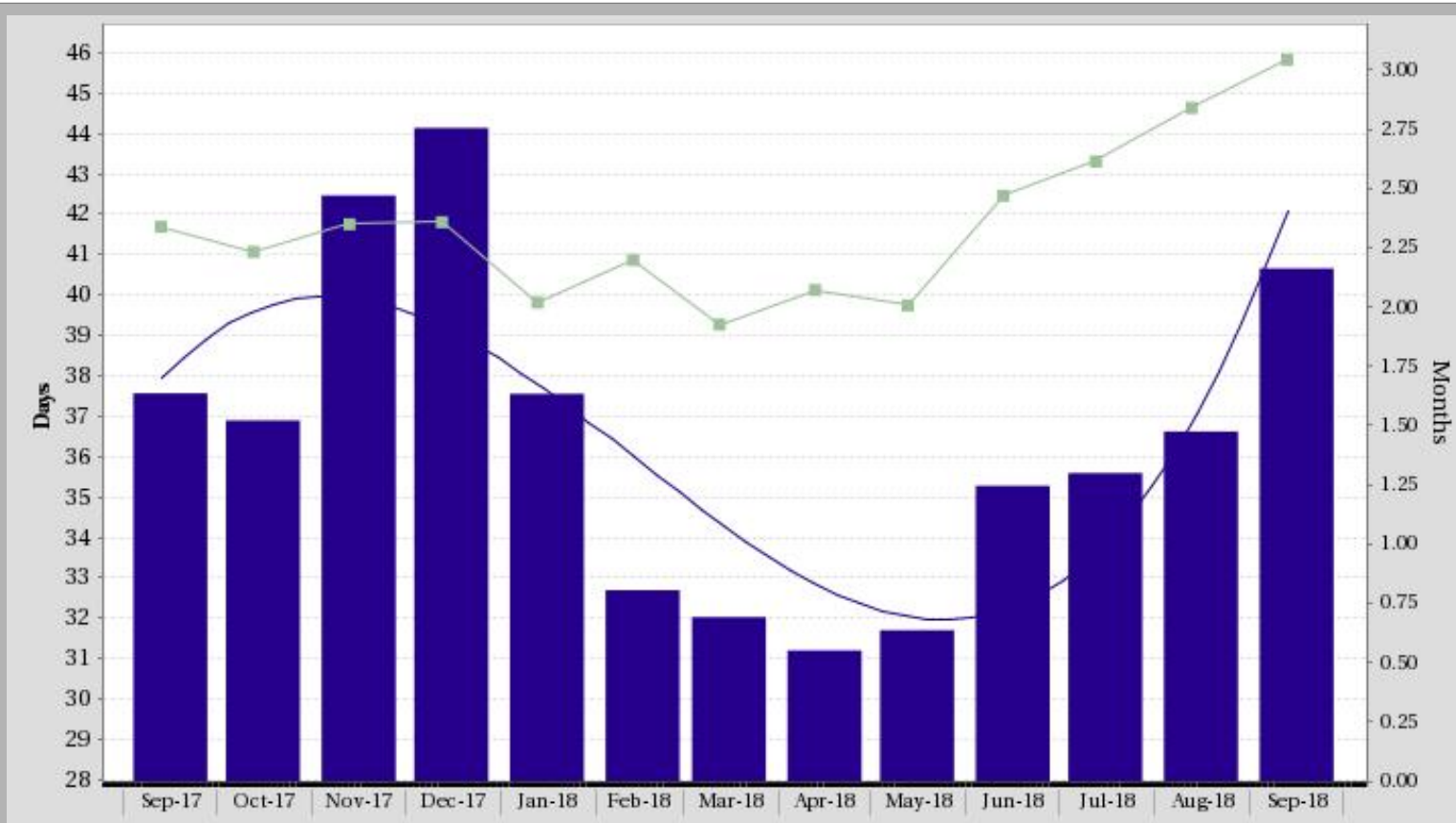
Supply & Demand by Month

Sep-2017 vs Sep-2018: The number of for sale properties is up 16% and the number of sold properties is down -20%

Time Period	# Properties		# Properties	
	For Sale	Avg DOM	Sold	Avg DOM
Sep-18	8,279	58	1,565	37
Aug-18	8,581	55	2,040	37
Jul-18	8,202	54	2,082	35
Jun-18	7,979	53	2,236	30
May-18	7,777	53	2,187	32
Apr-18	7,168	54	1,979	32
Mar-18	6,697	55	1,850	33
Feb-18	5,847	60	1,430	37
Jan-18	5,748	67	1,351	43
Dec-17	5,151	79	1,733	42
Nov-17	6,214	70	1,802	39
Oct-17	6,904	65	1,977	37
Sep-17	7,124	64	1,959	36

The Average Days on Market by Month

Sep-2017 vs Sep-2018: The average days on market is up 8%



Sep-2017 vs. Sep-2018

Sep-2017	Sep-2018	Change	%
38	41	3	8



Property Types: : Single Family Residential
 Counties: San Diego
 MLS: SDMLS Price: All
 Period: 1 Year Monthly
 Construction Type: All
 Bedrooms: All
 Bathrooms: All
 SqFt: All
 Lot Size: All Square Footage

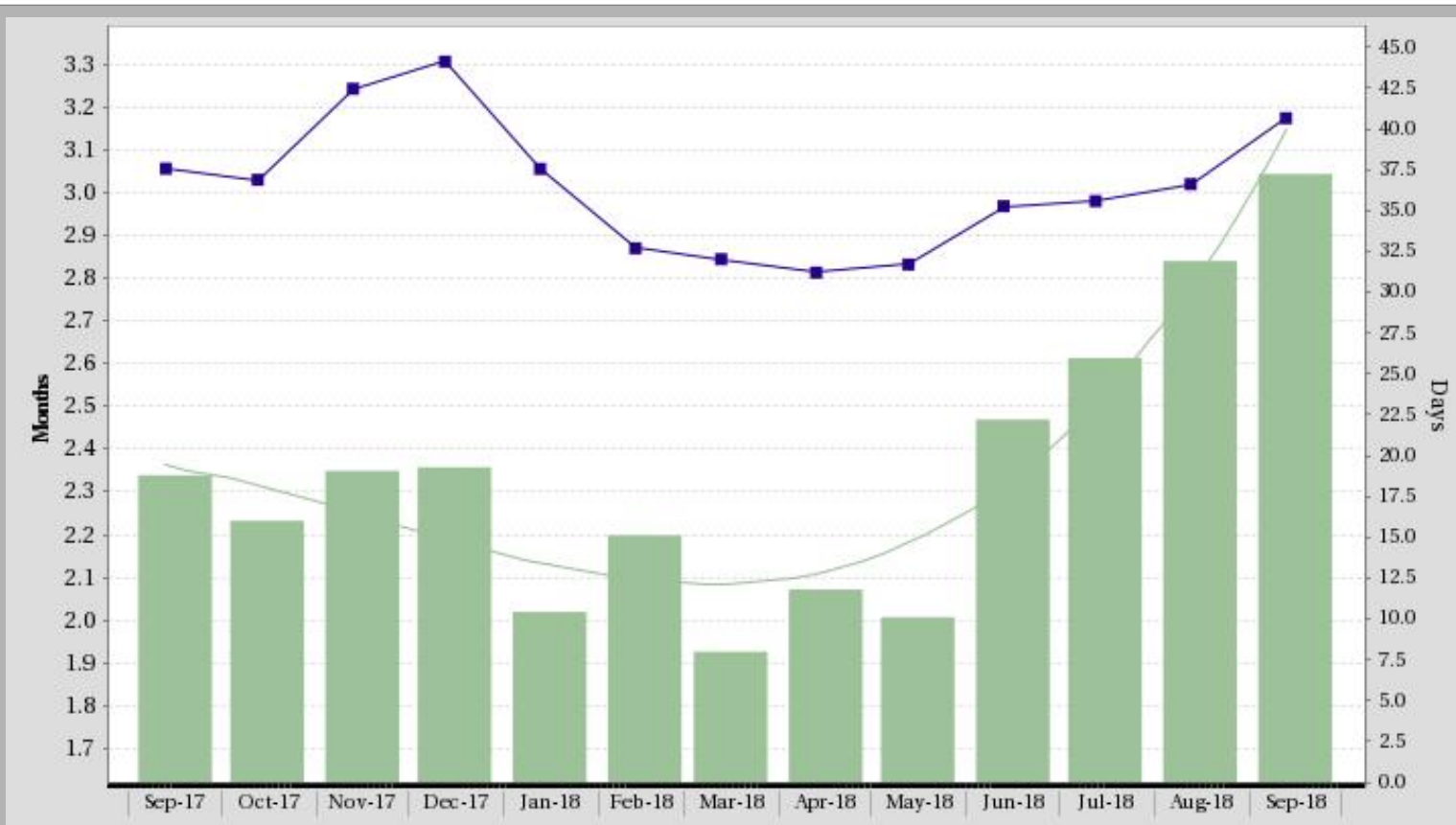
The Average Days on Market by Month

Sep-2017 vs Sep-2018: The average days on market is up 8%

Time Period	Avg DOM	# UC Units
Sep-18	41	1,740
Aug-18	37	1,921
Jul-18	36	1,999
Jun-18	35	2,029
May-18	32	2,312
Apr-18	31	2,101
Mar-18	32	2,074
Feb-18	33	1,661
Jan-18	38	1,657
Dec-17	44	1,327
Nov-17	42	1,625
Oct-17	37	1,862
Sep-17	38	1,881

Months Supply of Inventory

Sep-2017 vs Sep-2018: The average months supply of inventory is up 30.0%



Sep-2017 vs. Sep-2018			
Sep-2017	Sep-2018	Change	%
2.3	3.0	0.7	30.0

Calculation of the percent change is not applicable

Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SDMLS	Price: All			

Months Supply of Inventory

Sep-2017 vs Sep-2018: The average months supply of inventory is up 30.0%

Time Period	# Units For Sale	# UC Units	MSI	UC Avg DOM
	Last Day of Month	During Month		
Sep-18	5,297	1,740	3.0	41
Aug-18	5,457	1,921	2.8	37
Jul-18	5,225	1,999	2.6	36
Jun-18	5,011	2,029	2.5	35
May-18	4,640	2,312	2.0	32
Apr-18	4,353	2,101	2.1	31
Mar-18	3,995	2,074	1.9	32
Feb-18	3,652	1,661	2.2	33
Jan-18	3,346	1,657	2.0	38
Dec-17	3,129	1,327	2.4	44
Nov-17	3,818	1,625	2.3	42
Oct-17	4,157	1,862	2.2	37
Sep-17	4,400	1,881	2.3	38