

Median Sold Price by Month

Aug-2017 vs Aug-2018: The median sold price is up 10%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
610,000	670,000	60,000	10



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SANDICOR	Price: All			

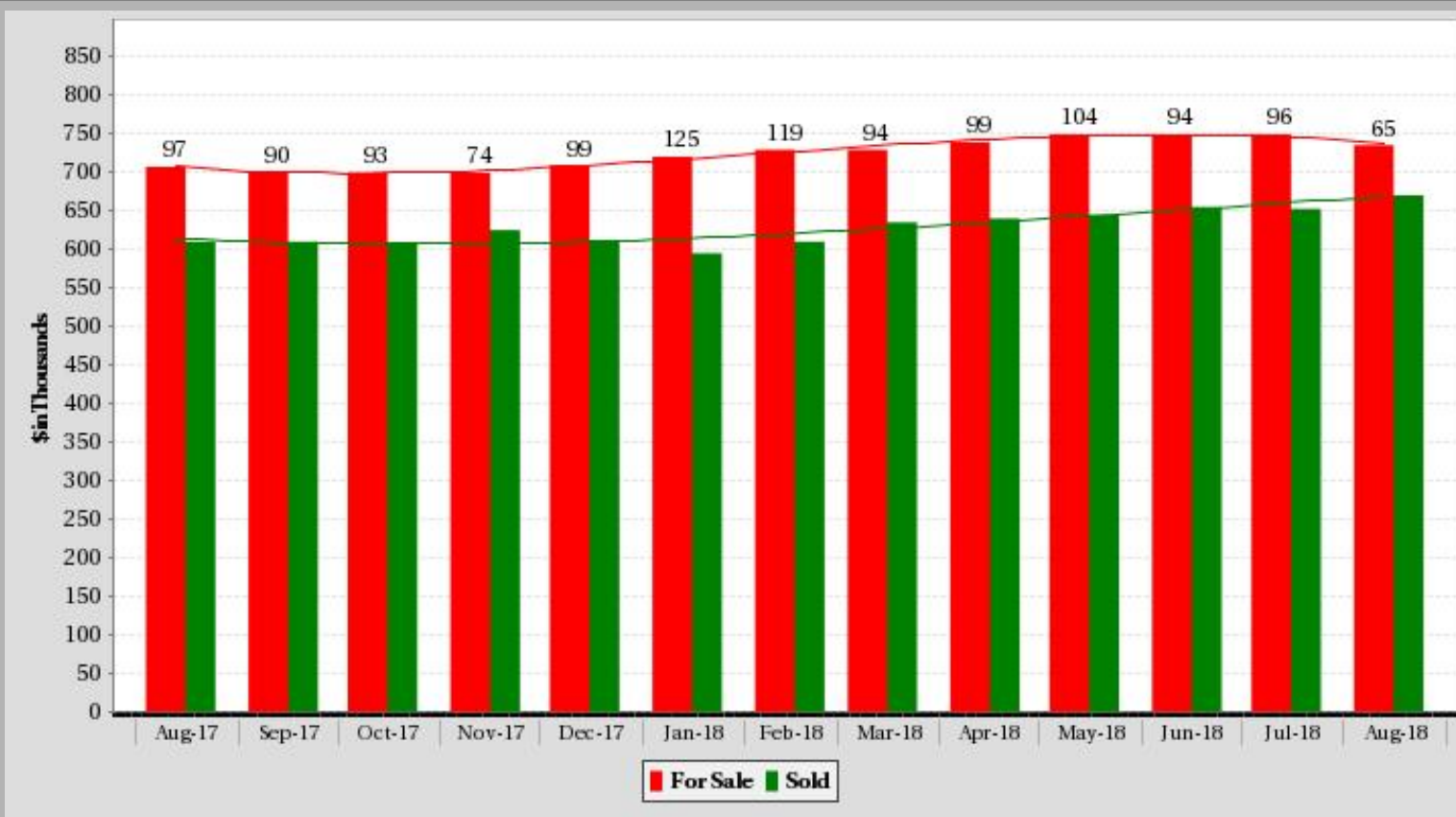
Median Sold Price by Month

Aug-2017 vs Aug-2018: The median sold price is up 10%

Time Period	Sold Median Price	Units	Avg DOM
Aug-18	670,000	1,951	37
Jul-18	652,500	2,071	34
Jun-18	655,000	2,232	30
May-18	645,000	2,185	32
Apr-18	640,000	1,979	32
Mar-18	635,000	1,850	33
Feb-18	610,000	1,430	37
Jan-18	595,000	1,351	43
Dec-17	610,000	1,733	42
Nov-17	625,000	1,802	39
Oct-17	607,000	1,977	37
Sep-17	610,000	1,957	35
Aug-17	610,000	2,324	36

Median For Sale vs Median Sold

Aug-2017 vs Aug-2018: The median price of for sale properties is up 4% and the median price of sold properties is up 10%



Aug-2017 vs. Aug-2018			
Aug-2017	Aug-2018	Change	%
707,000	735,000	28,000	4



Aug-2017 vs. Aug-2018			
Aug-2017	Aug-2018	Change	%
610,000	670,000	60,000	10

Property Types: : Single Family Residential
 Counties: San Diego
 MLS: SANDICOR Price: All
 Period: 1 Year Monthly
 Construction Type: All
 Bedrooms: All
 Bathrooms: All
 SqFt: All
 Lot Size: All Square Footage

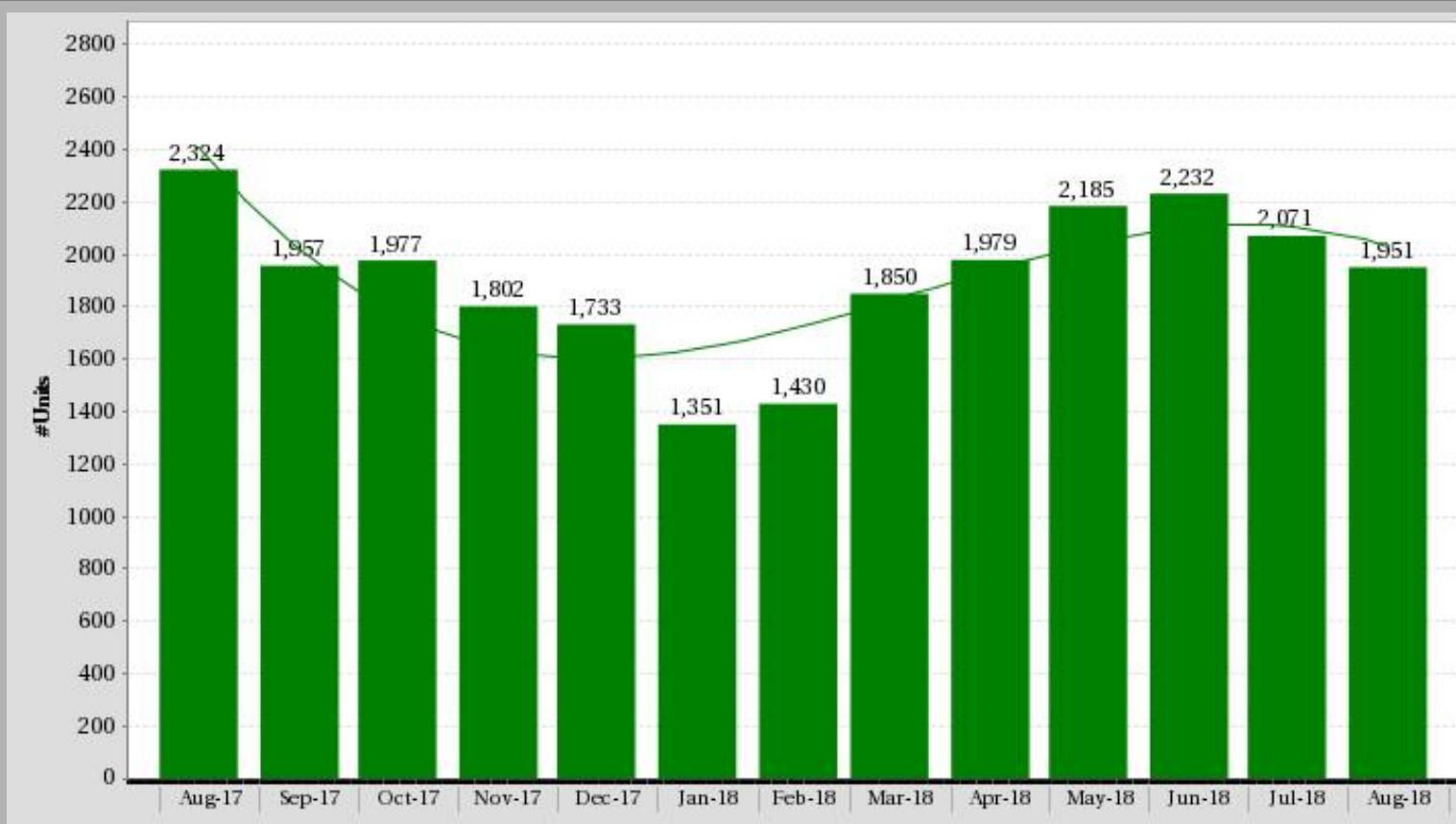
Median For Sale vs Median Sold

Aug-2017 vs Aug-2018: The median price of for sale properties is up 4% and the median price of sold properties is up 10%

Time Period	For Sale Median	# Properties For Sale	Sold Median	# Properties Sold	Price Difference
Aug-18	735,000	8,451	670,000	1,951	-65,000
Jul-18	749,000	8,151	652,500	2,071	-96,500
Jun-18	749,000	7,945	655,000	2,232	-94,000
May-18	749,000	7,753	645,000	2,185	-104,000
Apr-18	739,000	7,154	640,000	1,979	-99,000
Mar-18	729,000	6,687	635,000	1,850	-94,000
Feb-18	729,000	5,838	610,000	1,430	-119,000
Jan-18	719,999	5,743	595,000	1,351	-124,999
Dec-17	709,000	5,146	610,000	1,733	-99,000
Nov-17	699,000	6,209	625,000	1,802	-74,000
Oct-17	699,900	6,900	607,000	1,977	-92,900
Sep-17	699,900	7,120	610,000	1,957	-89,900
Aug-17	707,000	7,595	610,000	2,324	-97,000

Sold Properties by Month

Aug-2017 vs Aug-2018: The number of Sold properties is down -16%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
2,324	1,951	-373	-16



Property Types:	: Single Family Residential		Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego		Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SANDICOR	Price: All				

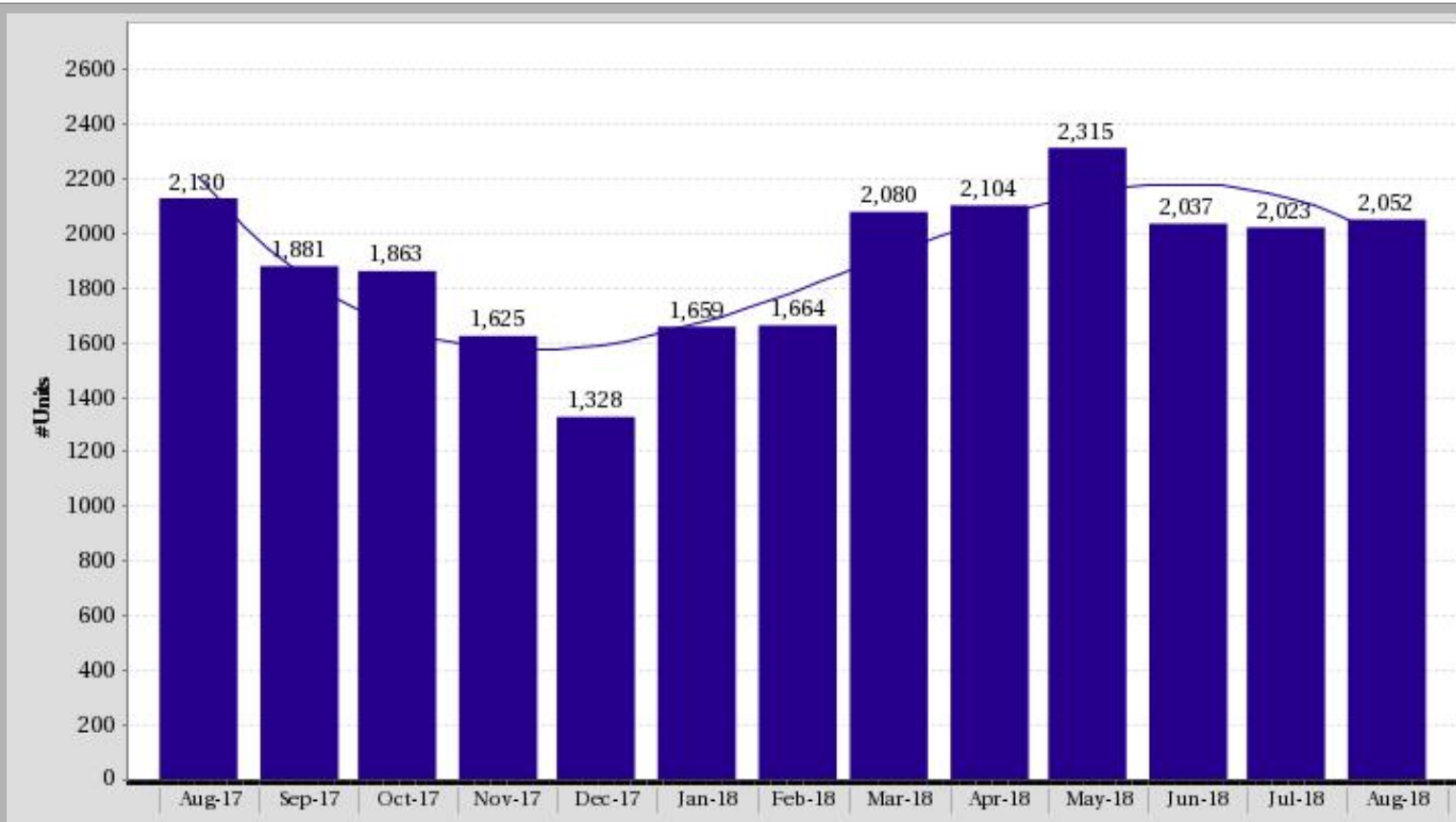
Sold Properties by Month

Aug-2017 vs Aug-2018: The number of Sold properties is down -16%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Aug-18	1,951	670,000	37	26	1.3	480,000	1,925	98.7	670,000
Jul-18	2,071	652,500	34	37	1.8	485,000	2,034	98.2	656,000
Jun-18	2,232	655,000	30	28	1.3	457,450	2,204	98.7	655,000
May-18	2,185	645,000	32	30	1.4	550,375	2,155	98.6	645,000
Apr-18	1,979	640,000	32	35	1.8	485,000	1,944	98.2	645,000
Mar-18	1,850	635,000	33	26	1.4	488,500	1,824	98.6	635,250
Feb-18	1,430	610,000	37	31	2.2	506,000	1,399	97.8	615,000
Jan-18	1,351	595,000	43	33	2.4	500,000	1,318	97.6	597,500
Dec-17	1,733	610,000	42	34	2.0	445,500	1,699	98.0	615,000
Nov-17	1,802	625,000	39	57	3.2	459,000	1,745	96.8	627,000
Oct-17	1,977	607,000	37	41	2.1	477,500	1,936	97.9	610,500
Sep-17	1,957	610,000	35	39	2.0	525,000	1,918	98.0	615,000
Aug-17	2,324	610,000	36	52	2.2	522,500	2,272	97.8	611,500

Under Contract Properties by Month

Aug-2017 vs Aug-2018: The number of Under Contract properties is down -4%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
2,130	2,052	-78	-4



Property Types: : Single Family Residential
 Counties: San Diego
 Price: All Bedrooms: All Bathrooms: All SqFt: All
 MLS: SANDICOR Period: 1 Year Monthly Construction Type: All Lot Size: All Square Footage

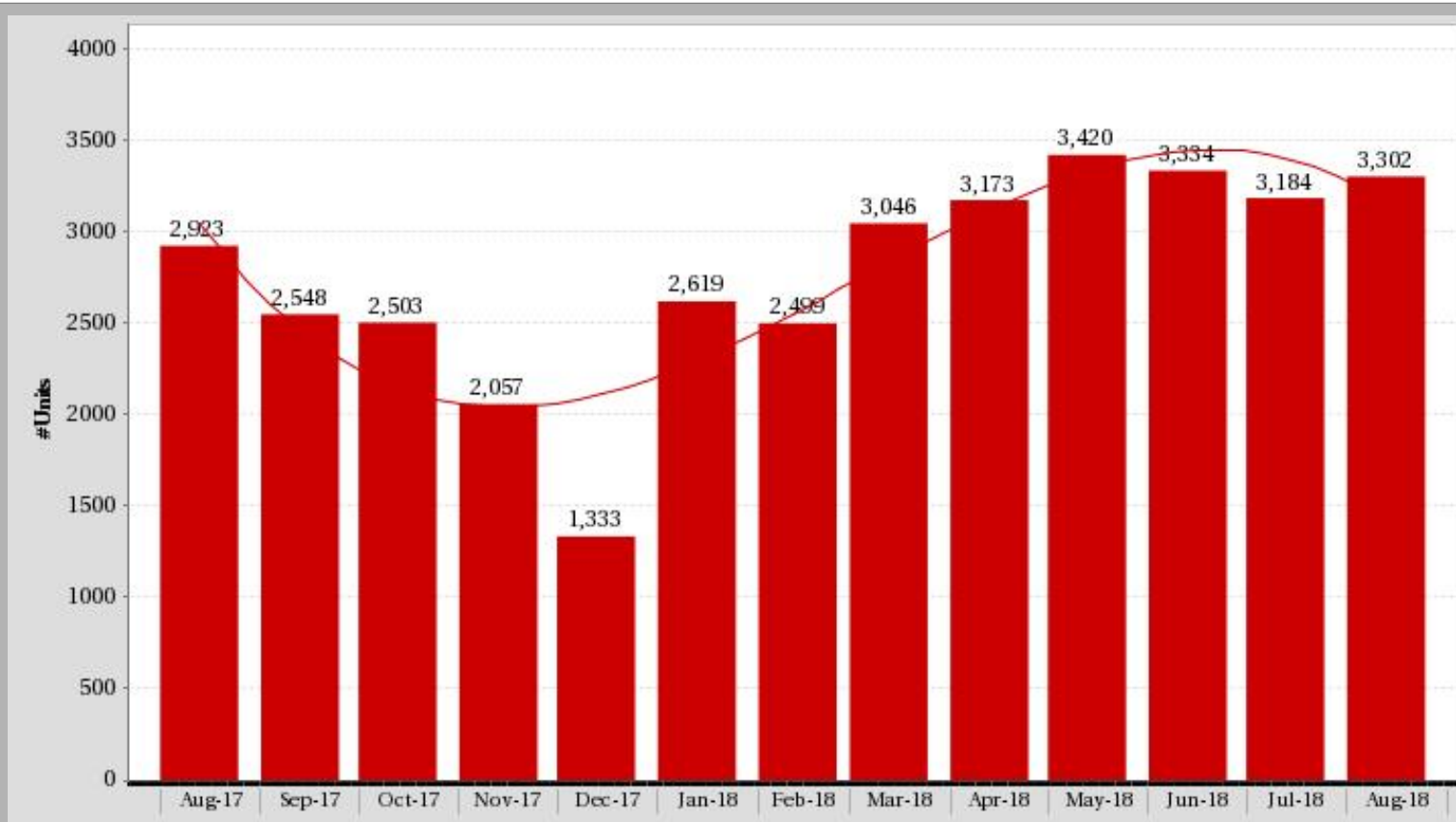
Under Contract Properties by Month

Aug-2017 vs Aug-2018: The number of Under Contract properties is down -4%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Aug-18	2,052	649,000	36	45	2.2	525,000	2,007	97.8	649,900
Jul-18	2,023	664,000	36	43	2.1	450,000	1,980	97.9	670,000
Jun-18	2,037	659,000	35	36	1.8	470,000	2,001	98.2	659,900
May-18	2,315	659,000	32	25	1.1	499,000	2,290	98.9	659,900
Apr-18	2,104	649,999	31	36	1.7	564,500	2,068	98.3	649,999
Mar-18	2,080	649,000	32	39	1.9	485,000	2,041	98.1	649,900
Feb-18	1,664	639,000	33	31	1.9	470,000	1,633	98.1	639,900
Jan-18	1,659	620,000	38	45	2.7	477,000	1,614	97.3	625,000
Dec-17	1,328	614,950	44	35	2.6	560,000	1,293	97.4	615,000
Nov-17	1,625	615,000	42	44	2.7	454,950	1,581	97.3	619,000
Oct-17	1,863	629,000	37	40	2.1	464,900	1,823	97.9	630,000
Sep-17	1,881	609,000	38	42	2.2	499,950	1,839	97.8	615,000
Aug-17	2,130	625,000	36	54	2.5	521,850	2,076	97.5	629,000

New Properties by Month

Aug-2017 vs Aug-2018: The number of New properties is up 13%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
2,923	3,302	379	13



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SANDICOR	Price: All			

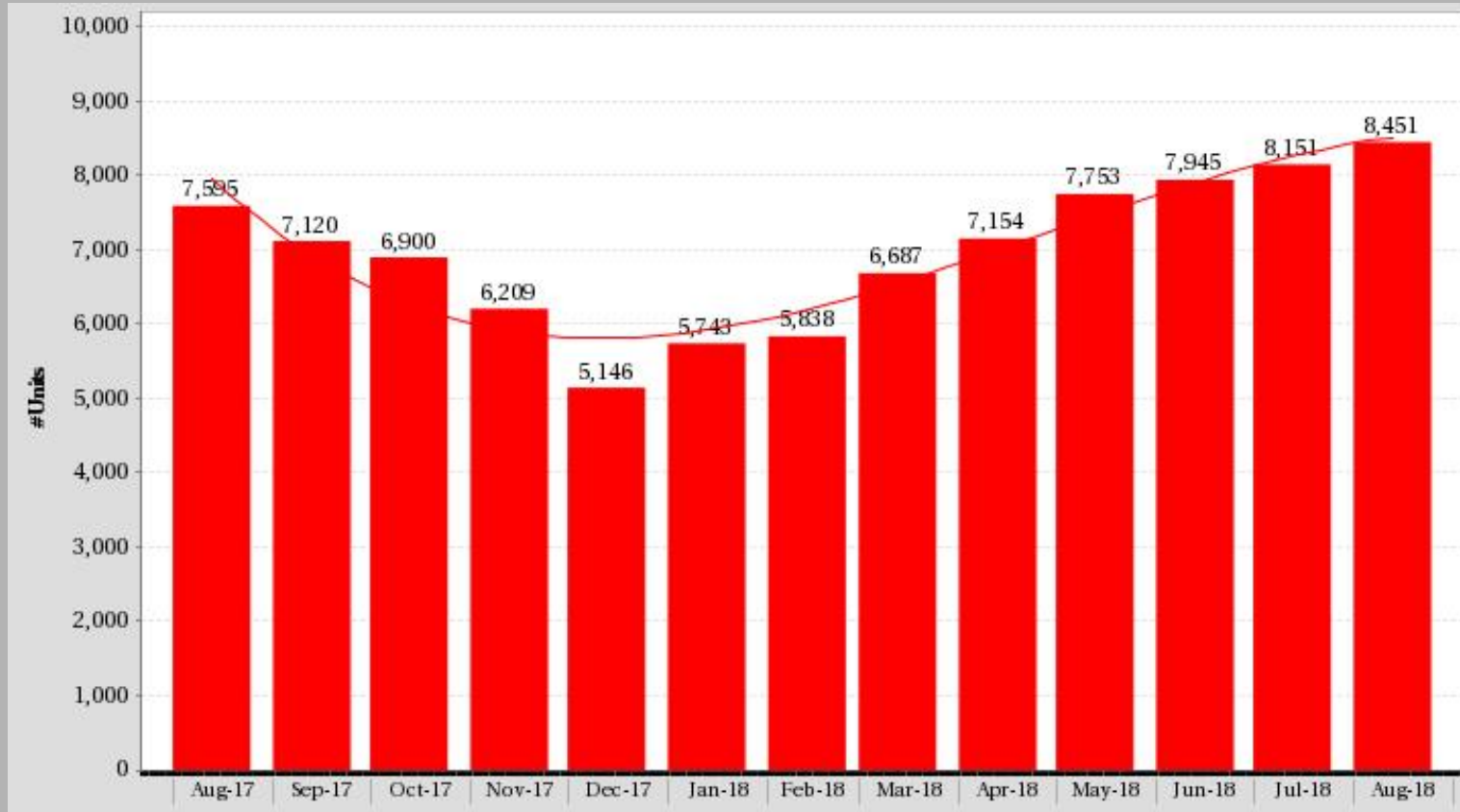
New Properties by Month

Aug-2017 vs Aug-2018: The number of New properties is up 13%

Time Period	Full Market		Bank Properties			Non-Bank Properties		
	Units	Median Price	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Aug-18	3,302	679,900	59	1.8	535,000	3,243	98.2	685,000
Jul-18	3,184	695,000	41	1.3	549,000	3,143	98.7	699,000
Jun-18	3,334	695,000	44	1.3	574,500	3,290	98.7	695,000
May-18	3,420	699,000	36	1.1	430,000	3,384	98.9	699,000
Apr-18	3,173	695,000	34	1.1	542,500	3,139	98.9	695,000
Mar-18	3,046	689,900	38	1.2	512,400	3,008	98.8	690,000
Feb-18	2,499	679,900	54	2.2	499,500	2,445	97.8	685,000
Jan-18	2,619	679,500	54	2.1	479,000	2,565	97.9	679,900
Dec-17	1,333	625,000	41	3.1	544,900	1,292	96.9	625,000
Nov-17	2,057	635,000	49	2.4	472,000	2,008	97.6	638,450
Oct-17	2,503	649,000	56	2.2	487,200	2,447	97.8	649,900
Sep-17	2,548	639,000	54	2.1	456,950	2,494	97.9	640,000
Aug-17	2,923	640,000	66	2.3	525,000	2,857	97.7	649,000

For Sale Properties by Month

Aug-2017 vs Aug-2018: The number of For Sale properties is up 11%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
7,595	8,451	856	11



Property Types:	: Single Family Residential			
Counties:	San Diego			
MLS: SANDICOR	Price: All	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
		Construction Type: All	Bathrooms: All	Lot Size: All Square Footage

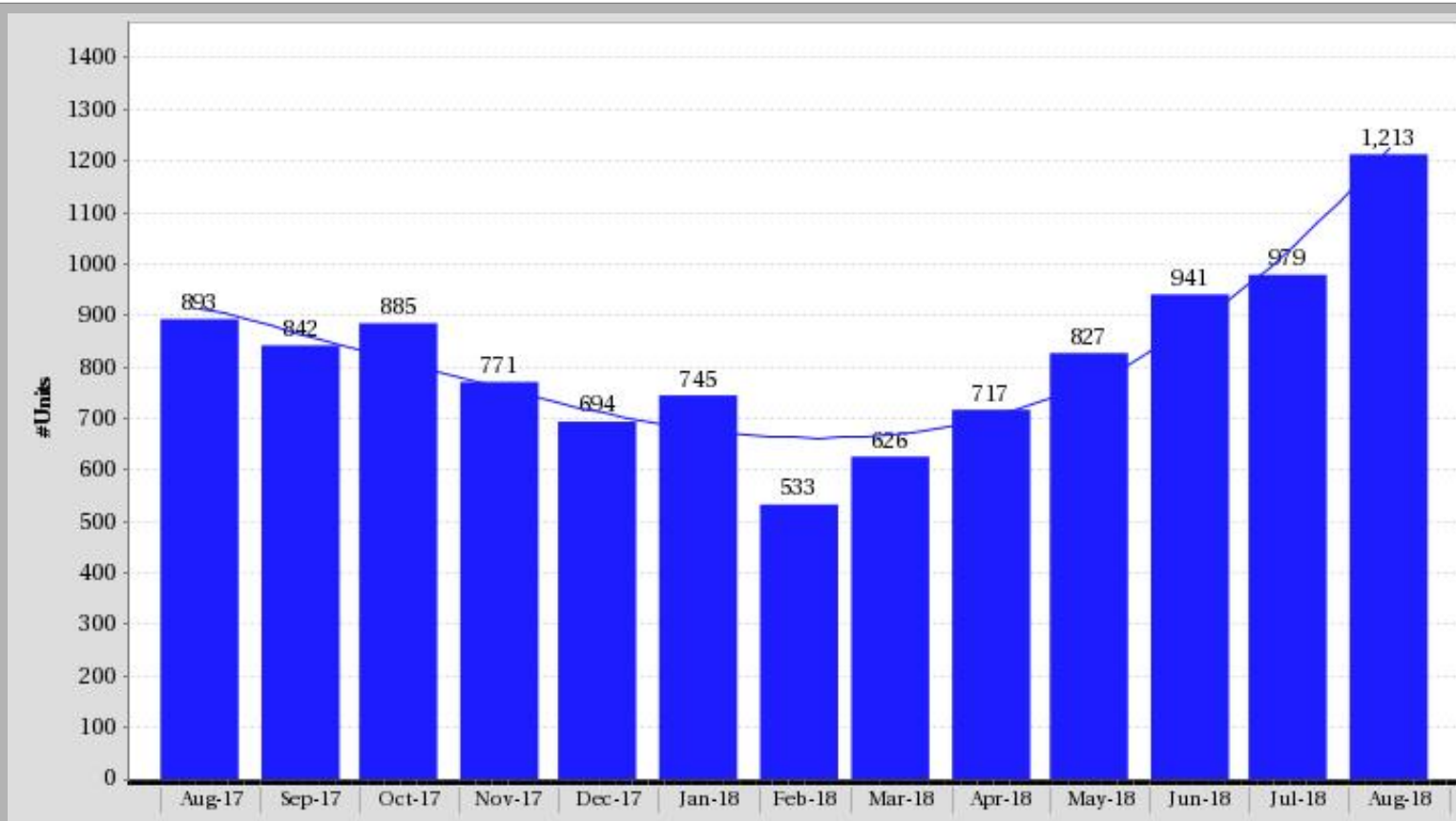
For Sale Properties by Month

Aug-2017 vs Aug-2018: The number of For Sale properties is up 11%

Time Period	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Aug-18	8,451	735,000	54	133	1.6	550,000	8,318	98.4	739,000
Jul-18	8,151	749,000	54	138	1.7	546,950	8,013	98.3	749,000
Jun-18	7,945	749,000	53	148	1.9	515,000	7,797	98.1	749,999
May-18	7,753	749,000	52	149	1.9	499,000	7,604	98.1	749,900
Apr-18	7,154	739,000	53	163	2.3	519,900	6,991	97.7	745,000
Mar-18	6,687	729,000	55	183	2.7	499,000	6,504	97.3	739,000
Feb-18	5,838	729,000	60	195	3.3	500,000	5,643	96.7	739,900
Jan-18	5,743	719,999	67	214	3.7	504,000	5,529	96.3	730,000
Dec-17	5,146	709,000	79	218	4.2	508,000	4,928	95.8	725,000
Nov-17	6,209	699,000	69	233	3.8	480,000	5,976	96.2	714,900
Oct-17	6,900	699,900	65	249	3.6	480,000	6,651	96.4	719,000
Sep-17	7,120	699,900	63	259	3.6	489,900	6,861	96.4	715,000
Aug-17	7,595	707,000	61	285	3.8	500,000	7,310	96.2	724,999

Expired Properties by Month

Aug-2017 vs Aug-2018: The number of Expired properties is up 36%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
893	1,213	320	36



Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SANDICOR	Price: All			

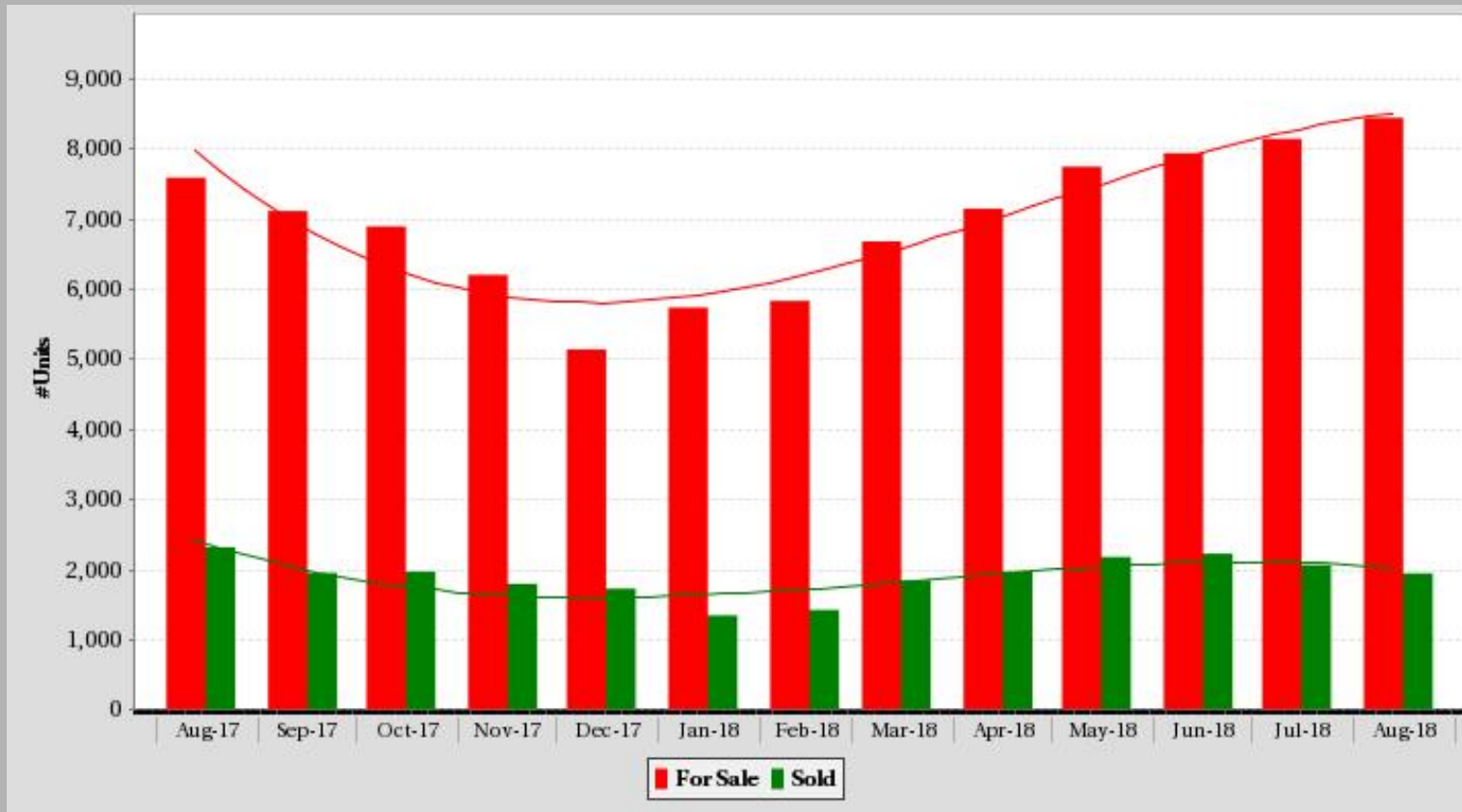
Expired Properties by Month

Aug-2017 vs Aug-2018: The number of Expired properties is up 36%

	Full Market			Bank Properties			Non-Bank Properties		
	Units	Median Price	Avg DOM	Units	% Bank	Median Price	Units	% Non-Bank	Median Price
Aug-18	1,213	749,000	70	17	1.4	795,000	1,196	98.6	748,500
Jul-18	979	759,000	73	21	2.1	525,000	958	97.9	759,500
Jun-18	941	795,000	73	15	1.6	649,900	926	98.4	798,500
May-18	827	799,000	71	20	2.4	501,500	807	97.6	799,900
Apr-18	717	769,000	74	14	2.0	509,450	703	98.0	769,000
Mar-18	626	769,000	81	15	2.4	459,000	611	97.6	779,000
Feb-18	533	789,900	91	19	3.6	610,000	514	96.4	799,000
Jan-18	745	839,950	99	28	3.8	515,000	717	96.2	850,000
Dec-17	694	798,650	96	23	3.3	505,000	671	96.7	815,000
Nov-17	771	740,000	86	12	1.6	399,999	759	98.4	749,000
Oct-17	885	749,000	82	25	2.8	460,000	860	97.2	750,000
Sep-17	842	769,495	83	24	2.9	545,000	818	97.1	779,900
Aug-17	893	775,000	78	26	2.9	563,500	867	97.1	779,000

Supply & Demand by Month

Aug-2017 vs Aug-2018: The number of for sale properties is up 11% and the number of sold properties is down -16%



Aug-2017 vs. Aug-2018			
Aug-2017	Aug-2018	Change	%
7,595	8,451	856	11

+11%

-16%

Aug-2017 vs. Aug-2018			
Aug-2017	Aug-2018	Change	%
2,324	1,951	-373	-16

Property Types: : Single Family Residential
 Counties: San Diego
 MLS: SANDICOR Price: All
 Period: 1 Year Monthly
 Construction Type: All
 Bedrooms: All
 Bathrooms: All
 SqFt: All
 Lot Size: All Square Footage

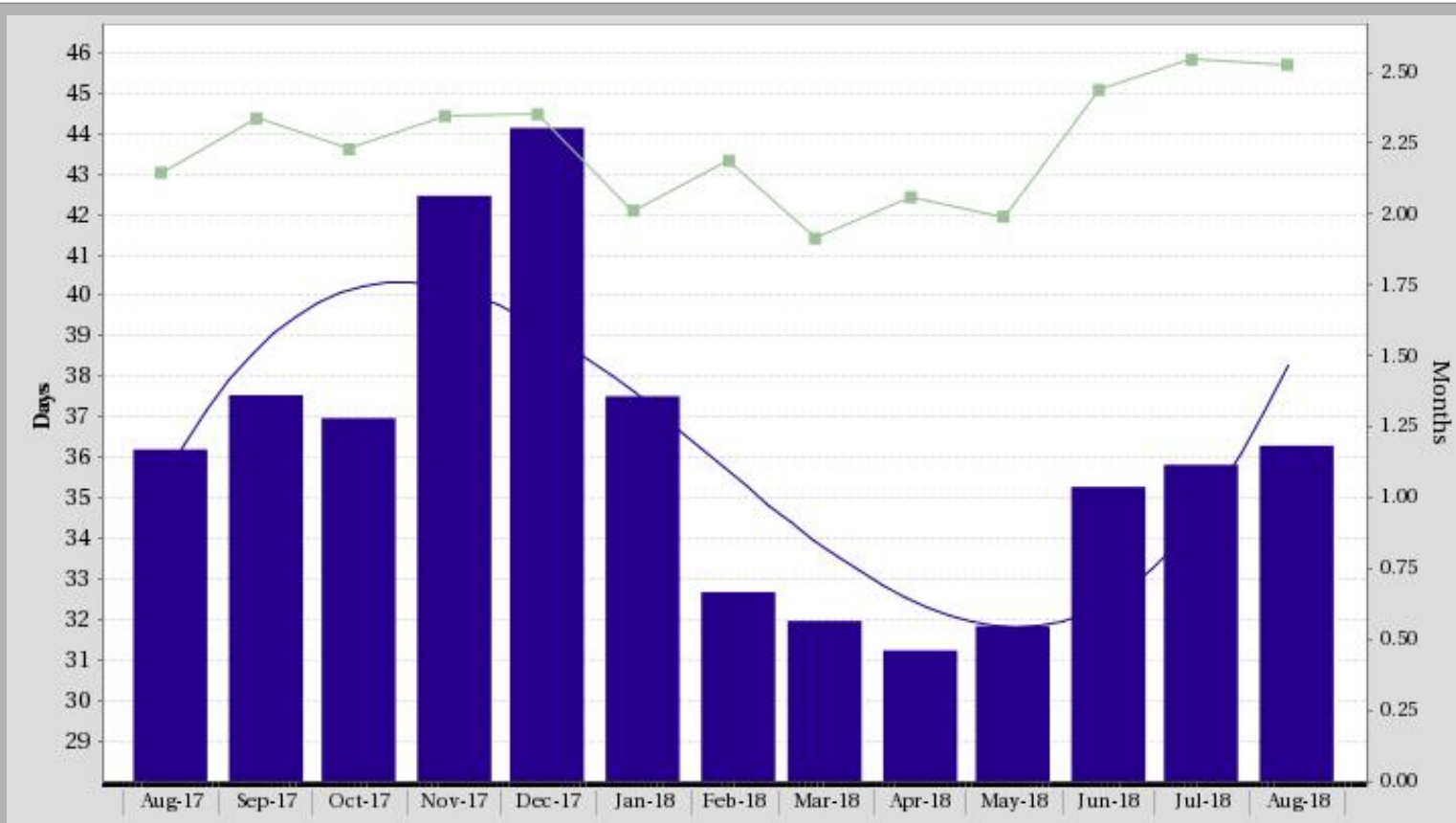
Supply & Demand by Month

Aug-2017 vs Aug-2018: The number of for sale properties is up 11% and the number of sold properties is down -16%

Time Period	# Properties		# Properties	
	For Sale	Avg DOM	Sold	Avg DOM
Aug-18	8,451	54	1,951	37
Jul-18	8,151	54	2,071	34
Jun-18	7,945	53	2,232	30
May-18	7,753	52	2,185	32
Apr-18	7,154	53	1,979	32
Mar-18	6,687	55	1,850	33
Feb-18	5,838	60	1,430	37
Jan-18	5,743	67	1,351	43
Dec-17	5,146	79	1,733	42
Nov-17	6,209	69	1,802	39
Oct-17	6,900	65	1,977	37
Sep-17	7,120	63	1,957	35
Aug-17	7,595	61	2,324	36

The Average Days on Market by Month

Aug-2017 vs Aug-2018: The average days on market has not changed



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
36	36	0	0

Property Types:	: Single Family Residential			
Counties:	San Diego			
MLS: SANDICOR	Price: All	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
		Construction Type: All	Bathrooms: All	Lot Size: All Square Footage

The Average Days on Market by Month

Aug-2017 vs Aug-2018: The average days on market has not changed

Time Period	Avg DOM	# UC Units
Aug-18	36	2,052
Jul-18	36	2,023
Jun-18	35	2,037
May-18	32	2,315
Apr-18	31	2,104
Mar-18	32	2,080
Feb-18	33	1,664
Jan-18	38	1,659
Dec-17	44	1,328
Nov-17	42	1,625
Oct-17	37	1,863
Sep-17	38	1,881
Aug-17	36	2,130

Months Supply of Inventory

Aug-2017 vs Aug-2018: The average months supply of inventory is up 18.0%



Aug-2017 vs. Aug-2018

Aug-2017	Aug-2018	Change	%
2.1	2.5	0.4	18.0

Calculation of the percent change is not applicable

Property Types:	: Single Family Residential	Period: 1 Year Monthly	Bedrooms: All	SqFt: All
Counties:	: San Diego	Construction Type: All	Bathrooms: All	Lot Size: All Square Footage
MLS: SANDICOR	Price: All			

Months Supply of Inventory

Aug-2017 vs Aug-2018: The average months supply of inventory is up 18.0%

Time Period	# Units For Sale	# UC Units	MSI	UC Avg DOM
	Last Day of Month	During Month		
Aug-18	5,186	2,052	2.5	36
Jul-18	5,149	2,023	2.5	36
Jun-18	4,967	2,037	2.4	35
May-18	4,611	2,315	2.0	32
Apr-18	4,333	2,104	2.1	31
Mar-18	3,981	2,080	1.9	32
Feb-18	3,641	1,664	2.2	33
Jan-18	3,339	1,659	2.0	38
Dec-17	3,124	1,328	2.4	44
Nov-17	3,813	1,625	2.3	42
Oct-17	4,152	1,863	2.2	37
Sep-17	4,397	1,881	2.3	38
Aug-17	4,572	2,130	2.1	36